

COROWA NSW
THURSDAY 10TH
MARCH 2022

FARM TO PROFIT FARM BUSINESS UPDATE



PLUS: National Grower Network Forum

Corowa NSW, Thursday 10th March 2022

Corowa RSL Club, 30 Betterment Parade, Corowa

Farm Business Update: 9:30 am to 3:15 pm (doors open at 9.00 am for a 9.30 am start)

National Grower Network Forum: 3:15pm to 5:05pm

FARM BUSINESS UPDATE PROGRAM



KEYNOTE - Carbon and the grains industry

Demystifying the carbon market and what's in it for grain growers.

Co-author of highly regarded papers on participating in soil carbon farming in Australia, Richard simplifies carbon market dynamics and the potential opportunities and risks to consider as a grain grower. With independent analysis highly valued in this space – Richard evaluates data based on national and international scientific studies and applies what that means for growers practically.

Richard clarifies the narrative around soil carbon and what the research tells us about the potential economics of participating in the market.

Richard Eckard, Melbourne University



Michael Whitehead,
ANZ in Bendigo



Mark Bennett,
ANZ in Corowa

Global markets - managing the risks for Australian growers

What is happening in global markets that can impact Australian growers?

Get the latest outlook on input prices, supply and demand, carbon footprint and potential implications of emission reduction targets highlighting the volatility drivers in domestic markets.

Join Michael in Bendigo and Mark in Corowa to discuss the external risk factors and what growers can do to mitigate them from a business planning perspective.

Planning for input price shocks and managing commodity price risk - fertilisers in the new environment



What profitable business decisions can we consider in the current environment of input price shocks, supply chain instability and diminishing N reserves following high yielding crops?

Reducing exposure to input price shocks

Chris explores the longer-term economics of farming system adaptations that can lift profit and reduce reliance on annual inputs to achieve profitable yields. Can additional margins be achieved while minimizing risks?

Chris Minehan, RMS Agricultural Consultants



Getting more out of fertiliser

Adrian reviews the economics of variable rate technology targeting the optimal rate fertiliser application and how it cuts through in these high input price/ high commodity price conditions. Can tech adoption contribute to profits by increasing fertiliser efficiency and effectiveness?

Adrian Roles, AgTrak

Chris and Adrian will join Ben Hogan, ORM, for an extended Q & A session.



Access availability to labour resources

What is it costing to get the right people for the job? Insights into the dynamic labour market from an agricultural recruitment specialist.

John will detail practical measures for building and retaining a successful Ag team.

John Boote, DroverAg



Business structures and strategies to support generational transfer

Plans for generational transfer of assets may be insufficient or are being challenged by rising land values. So, what practical steps and structures can you put in place to establish or update generational transfer plans?

Daniel outlines the considerations and technicalities of Wills and Estates that inform the legal view when making plans around transfer of ownership of business assets.

Daniel Cole, Beck Legal

National Grower Network Forum

Immediately following the Farm Business Update will be a GRDC National Grower Network (NGN) Forum which will gather grass roots input into GRDC's investment plans by capturing opportunities and constraints facing local growers.

A facilitated workshop session will identify factors impacting farm productivity and profitability and review opportunities for local GRDC research, development and extension support.

All growers and advisers are welcome to attend and share their insights.

Click to register for Corowa

**For enquiries: contact ORM Pty Ltd
03 54416176 or email admin@orm.com.au**

\$30 per person (GST inc.)
Morning tea, lunch and booklet included



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