

GUNNEDAH, NSW
THURSDAY 9TH – ONLINE
DALBY, QLD
THURSDAY 9TH
SEPTEMBER 2021

FARM TO PROFIT FARM BUSINESS UPDATE



Gunnedah, Thursday 9th September 2021

via Livestream only - ONLINE event - FREE Registration

Dalby, Thursday 9th September 2021

Dalby Leagues Club, Orpen St, Dalby QLD

9:30 am to 3:15 pm (doors open at 9.00 am for a 9.30 am start)



Investing in Agricultural land or commodities - what drives the decision?

Understanding where the local region stands in relation to the rest of Australia regarding capital gains over past 10 years vs operating returns. What is driving investments in agricultural land - the investment in land as an asset class or the core commodities that are produced through farming the land?

Phillip and James will discuss the trends that describe agricultural land and the analysis that sits behind investment decisions. *Phillip Kelly & James Beveridge, Colliers*



Labouring the point

Sourcing and recruiting staff is a must from time to time if you rely on labour to complete your annual farming operations and can't "go it alone". So, where do you find them and what will attract quality people. Once they are in the business how do you keep them engaged and motivated and what curve balls does COVID throw in the mix?

Rebecca will detail how being a successful employer can reap rewards and maximise their productivity through effective people management.

Rebecca Fing, House Paddock Training & Consulting



Building sustainable rotations around commodity price risk

Exploring/reinforcing/reviewing? the decision-making process to select crop rotations that optimise the gross margin of production. Kim and Simon will review historical data that provides insights into long term rotation planning and managing commodity price risks.

They will demonstrate how the risk return relationship factors into cropping rotation outcomes.

Kim Bowan, Agripath



How many \$\$\$ should I plan to invest in machinery?

Are you getting the most out of your machinery and how does your investment level compare to the benchmarks?

The session introduces a practical tool for self-assessment and discusses the latest GRDC research in decision making around owning vs contracting.

Ben White, Kondinin Group



Integrating data into business decisions

Technology developments in the past decade have increased the quantity of data collected and stored. With the large amounts of farm related data now being collected, Adrian will explore how far this has progressed to providing insights when faced with operational and management decisions.

Adrian Roles, AgTrak

The creative farming enterprise – exploring alternative business models

Exploring the models and structures that have historically worked for farming businesses and looking at the future of farming evolution. How could alternate farming structures work in terms of a flexible approach to operations including a variety of management arrangements.

Outlining the management considerations when implementing new farming arrangements and the approach to integrate these alongside the existing farming operations.

TBC

CLICK HERE TO REGISTER ONLINE FOR – GUNNEDAH

CLICK HERE TO REGISTER AND PAY ONLINE FOR – DALBY

**For enquiries: contact ORM Pty Ltd
03 54416176 or email admin@orm.com.au**

**\$30 per person – Morning tea, lunch
and workbook included**

