

SALE  
VICTORIA  
WEDNESDAY 6TH  
MARCH 2019

# FARM TO PROFIT FARM BUSINESS UPDATE



## Sale, Victoria, Wednesday 6th March 2019

Sale & Districts Greyhound Racing Club, Sale-Maffra Road, Sale  
9.00 am to 1 pm followed by lunch (doors open at 8.30 am for a 9.00 am start)

### Topics

- ▶ **Dual purpose crops – maximizing the economic outcomes of grazing crops**  
Buoyant livestock prices are one of the drivers behind an increase in the number of growers opting for dual-purpose crops. Benefits can be realized from grazing higher value cereal crops (wheat, triticale and barley), without impact on yield generating higher financial returns.  
*Cam Nicholson  
Nicon Rural*
- ▶ **Hyperyielding Cereals – are extra inputs needed and if so do they pay?**  
This research project is working towards setting record yields as aspirational goals for growers of feed grains. A real focus of the project is understanding the agronomic “best practice” to produce high yields and the marginal returns on additional inputs, to create maximum economic benefits.  
*Darcy Warren  
FAR Australia*
- ▶ **Self Managed Super Funds when and where can they be of benefit – guidelines for investment**  
Self Managed Super Funds (SMSF’s) have received a lot of attention in recent years, changes in the SIS Act opened a range of management options for funds and led to an increase in the number of people managing their own Superannuation. Often not well understood, what are the opportunities in the right circumstances, but where does the cost and compliance outweigh the benefit for Superannuation investments? What does the future of SMSF’s hold for potential investors.  
*Ben Lancaster  
& Wayne Dowd  
DMG Financial*
- ▶ **Creating a prosperous farming future – building resilience**  
Matt will outline the core attributes of a prosperous business and identify the characteristics of the key profit drivers of a resilient business. He will explain why management structures and business strategy are important in farming business.  
*Matt Harms  
Onfarm Consulting*
- ▶ **Managing drift with bare soils**  
*Michael Brougham  
Elders SA*

**Click here to register and pay online**

\$30 per person and \$20 for subsequent people from the same business (GST inc.)  
Morning tea, lunch and booklet included.

